

## Message Text

CONFIDENTIAL

PAGE 01 STATE 306865  
ORIGIN EB-08

INFO OCT-01 EUR-12 EA-10 ISO-00 DODE-00 NSAE-00  
USIA-06 TRSE-00 SOE-01 DOE-12 CIAE-00 COME-00  
AID-05 /055 R

DRAFTED BY EB/ITP/EWT - AREICHENBACH:DJ  
APPROVED BY EB/ITP/EWT - WAROOT  
E.FEATHERSTONE EA/J  
G. FOX EA/PRCM (SUBS)

-----008939 240914Z /13

R 240141Z DEC 77  
FM SECSTATE WASHDC  
TO AMEMBASSY TOKYO  
INFO AMEMBASSY PARIS  
USLO PEKING

C O N F I D E N T I A L STATE 306865

USOECD, EXCON

E.O. 11652: XGDS-1

TAGS: ESTC, COCOM, JA, PRC

SUBJECT: HITACHI COMPUTER SALE TO PRC

REF: (A) TOKYO 18164, (B) STATE 271949, AND (C) COCOM DOC  
(77) 118

1. U.S. PRESS HAS PICKED UP REPORTS FROM JAPANESE PRESS  
(ASAHI SHIMBUN) THAT USG HAS APPROVED SALE OF HITACHI COMPU-  
TER SYSTEM TO CHINESE CENTRAL METEOROLOGICAL SERVICE.  
ALTHOUGH USG HAS BEEN DISCUSSING CASE WITH HITACHI AND GOJ,  
WE HAD ONLY GIVEN CONDITIONAL APPROVAL, ON A CONFIDENTIAL  
BASIS, PENDING AGREEMENT OF GOJ TO CERTAIN SAFEGUARDS YET  
TO BE WORKED OUT WITH JAPANESE.

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2. THE CONDITIONAL APPROVAL WAS BASED ON A REDUCED HARDWARE  
SYSTEM, THE CONFIGURATION OF WHICH WAS PRESENTED BY JAPANESE  
AND HITACHI OFFICIALS TO THE USG ON DECEMBER 8. THIS REDUCED  
SYSTEM RESULTED FROM DISCUSSIONS BETWEEN HITACHI AND CHINESE  
MACHIMPEX, AFTER USG OBJECTED IN COCOM TO THE SALE OF THE ORI-  
GINAL CONFIGURATION ON STRATEGIC GROUNDS. ALTHOUGH USG

WAS NOT ENTIRELY SATISFIED WITH REDUCTION IN SYSTEM, THE ABILITY OF THE JAPANESE TO OBTAIN THREE-YEARS RESIDENCY FOR JAPANESE TECHNICIANS IN PEKING, PLUS OTHER SAFEGUARD ARRANGEMENTS, MITIGATED US CONCERN OVER DIVERSION OF THIS EQUIPMENT FROM ITS INTENDED CIVIL END-USE.

3. THE USG IS DISTURBED THAT THIS CONDITIONAL APPROVAL HAS BEEN PUBLICIZED BEFORE FINAL CONDITIONS HAD BEEN WORKED OUT AND A RECOMMENDATION MADE TO OUR COCOM PARTNERS. SINCE LEAK TO PRESS WAS WELL DETAILED, ADDRESSES MAY EXPECT PRESS OR OTHER QUERY FOR CONFIRMATION FROM LOCAL SOURCES. SUGGEST INQUIRERS BE REFERRED TO HITACHI OR JAPANESE EMBASSIES FOR COMMENT. VANCE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** SALES, COMPUTERS  
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**Copy:** SINGLE  
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**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE306865  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** AREICHENBACH:DJ  
**Enclosure:** n/a  
**Executive Order:** X1  
**Errors:** N/A  
**Expiration:**  
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**Litigation History:**  
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**Office:** ORIGIN EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 TOKYO 18164, 77 STATE 271949  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
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**Secure:** OPEN  
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**Subject:** HITACHI COMPUTER SALE TO PRC  
**TAGS:** ESTC, JA, CH, COCOM  
**To:** TOKYO  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009